

University Staff Fall Conference 2017
Hosted by UW-Green Bay
October 20, 2017
Tundra Lodge - Green Bay, Wisconsin

Ben Fauske

SESSION CLOSED*

<http://www.benfauske.com>

Ben Fauske is the President of RISE Leadership a consulting firm that specializes in talent engagement and service leader development. Prior to founding RISE, Ben was the Director of Organizational Development for a multi-national corporation, headquartered in Montreal, Quebec.

Ben led the training and leadership development process from the executive level to the shop floor. He also specialized in culture development, employee engagement and performance management.

Ben has led strategic planning, and designed talent and culture assessments for individual and team development.

Ben has a business degree from the University of Wisconsin Green Bay and is a Certified Professional Trainer. He also serves as Business Director for the Bergstrom-Mahler Museum of Glass. His clients describe him as passionate, invested, and committed to the process of individual and organizational development.

Ben is a confidence researcher, driven to equip service leaders with the tools to elevate their careers. He is the author of the 2017 book, *Authentic Confidence: How Service Leaders Drive Talent Engagement*. Ben is fascinated with the process of engaging talent and building teams.

Keynote: "Authentic Confidence"

Individuals who communicate Authentic Confidence build unstoppable teams. Ben Fauske will share the research from his upcoming book *Authentic Confidence*. Ben will provide a self-assessment called the Authentic Confidence Quotient (ACQ)* that will teach you the process of identifying and eliminating your career confidence issues. Jack Nicklaus said, "Confidence is the single most important factor in this game." He was speaking of golf and leadership. The problem is nobody likes a show off, but it also doesn't work to shrink into the shadows. Both over and under confidence are toxic behaviors. Authentic Confidence is the third option.

Ben discovered a pattern after studying recording artists such as Elvis, The Beatles, Garth Brooks and others on the impact of over, under and Authentic Confidence. He will share real-life examples from Google, the City of Austin and the Boston Red Socks to illustrate the transformation to Authentic Confidence. Authentic Confidence is the highest form of influence and is important for leaders in all types of organizations.

Break Out: "Communicating With Style"

Do you understand your communication style? Do you know how to recognize the communication style of others? There are four primary communication styles: Dominance, Influence, Steadiness and Compliance. This breakout session will teach you how these styles interact and how you can use this information to enhance your relationships. You will also learn how healthy conflict is foundational in healthy relationships. Learn how to use the *Communicating With Style* assessment* as a guide for enhancing your communication and ability to influence others.



Randy Fox

<http://foxpoint.net/>

Randy Fox uses his officiating, leadership, and life experiences in delivering ultra high energy presentations to engage audiences and transform their professional and personal lives.

With a twenty-year career as a corporate leader and an accomplished NCAA Basketball Official, Randy has a wealth of knowledge and a unique perspective on effective leadership and teamwork.

His focus is team-building and advocating for the potential in all in order to turn everyday people into superstar leaders. His leadership expertise emphasizes interpersonal value systems and productivity, believing that from one the other naturally follows.



With Randy, audience members will:

- Experience an engaging high energy performance
- Be inspired to action to increase performance and achieve results
- Be encouraged and challenged to make a difference in their work and community
- Discover through real stories how to be the leaders and team members that will change the world
- Understand the importance of being an overcomer that never gives up

Randy is a professional member of the National Speakers Association, the author of several noteworthy leadership and teamwork books, and has a number of prestigious TV and radio appearances to his credit.

Randy enjoys living in the Chicagoland area with his wife Marne, and their three children.

Keynote: "Game Plan: How THE BEST TEAMS Win"

A fun, insightful and inspiring presentation that ultimately gets participants to find the WIN...together! The keynote combines compelling real life stories, with practical application, activities, discussion and engaging interaction to keep attendees ready to participate and transform their teams for victory.

Attendees will see the power in setting the destination, working forward with collaboration and striving on with continuation; uncover and experience how change, communication, and commitment are to results; discover the resilience factor and how motivation is needed to be an overcomer.

Break Out: "How To Get Along With Those That Don't Deserve It"

We all have people that frustrate us, yet we still have to work with them, live with them and find ways to be productive. The single and most important ingredient to your sustained success is your ability to get along with people and build relationships that last. Laugh out loud and learn like crazy with this highly enjoyable and practical personality program.

Participants will learn to understand the differences in personality styles and why they are often frustrated with people; discover how to appreciate, respect and adapt accordingly to be successful; clearly see the value of each person and how they can be a part of their success.

Herb Blue

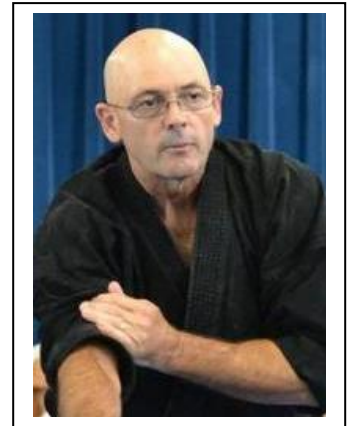
<http://www.herbbluetsd.com/>

Sensei Blue has over 35 years of experience in multiple styles of Martial Arts. He has owned and operated three of Northern California's Martial Arts training facilities, and has chosen to make his home in Green Bay.

Sensei Blue's goal is to train the great warriors of our future. His teaching style will inspire and entertain you throughout your journey to becoming a knowledgeable and successful warrior.

Break Out: "Martial Arts: Empower Yourself with Confidence"

Sensei Herb Blue will inspire you to learn more about the world, not just Martial Arts. Martial Arts teaches us not only about our strengths, but also about our weaknesses. Sensei Blue will discuss being aware of your surroundings and introduce you to ways that will help you to keep yourself safe.



Kristin Bock

SESSION CLOSED*

<http://bodylanguageblueprints.com/kristin-bock/>

Kristin Bock is a certified body language specialist and holds a Bachelor of Arts degree in Psychology.

Kristin has over two decades of experience in the caregiving field and has worked in a variety of positions, including a Live-in Manager at a group home, Human Resources Specialist, Employee Trainer and Department Manager. With each position and job change, she has become more and more aware of the power of body language.

Break Out: "The Importance of Nonverbal Communication"

Communicating with others is an incredibly important life skill, yet we are not taught people skills in school. In 30 minutes, two people can send over 800 nonverbal signals! If you don't know how to read these signals, you're missing an entire channel of communication. Join Kristin in an interactive presentation and learn the foundations and science of body language and start building your nonverbal advantage.



***With Ben's keynote session closed, you will only have the choice of **Randy Fox** for keynote, and with Kristin's breakout session closed, you will only have the choice of **Herb Blue** for your second breakout session. Sorry!**