



**Sample Four-Year Transfer Plan  
Fox Valley Technical College (FVTC) Business Management Associate Degree to  
UW-Green Bay Business Administration major, Management Emphasis**

**Effective Date: 9/1/2017**

**Transfer Plan Highlights:**

- 64 credits transfer from FVTC to UW-Green Bay
- As few as 62 credits are needed to complete your degree at UW-Green Bay
- You can complete your degree, start to finish, within four years
- See details on the next two pages

**Why study Business Administration at UWGB?**

- Personalized instruction from faculty; 94% of Business Administration classes have 35 students or less
- Nearly one-half (46%) of Business Administration courses are offered online or in the evenings to accommodate students needing a flexible schedule
- Great local internship opportunities with well-respected area companies
- Placement rates into jobs and graduate school consistently above 90%

UW-Green Bay Business Administration students examine how their career fits into the context of other endeavors, including being an engaged community citizen. The ability to understand complex and interdependent issues, to view problem and opportunities from many perspectives and to work with those from other fields are qualities in demand. UW-Green Bay Business Administration majors graduate with a distinct advantage over traditional business school graduates.

**For more information, please contact:**

**UW-Green Bay Transfer Admissions**

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## This page details how your FVTC work will transfer to UW-Green Bay

| FVTC                 |                               |         | UW-Green Bay           |                        |         |
|----------------------|-------------------------------|---------|------------------------|------------------------|---------|
| First Semester       |                               |         |                        |                        |         |
| Course No.           | Course Title                  | Credits | Course No.             | Course Title/Field     | Credits |
| 10-101-107           | Accounting, Principles of     | 3       |                        | Elective credit        | 3       |
| 10-102-112           | Business, Introduction to     | 3       | BUS ADM 202            | Gen Ed: Social Science | 3       |
| 10-103-120           | MS Office Suite, Introduction | 2       |                        | Elective Credit        | 2       |
| 10-116-193           | Human Resources Management    | 3       | BUS ADM 362            | Intro to HR Management | 3       |
| 10-804-123           | Math w Business Apps          | 3       |                        | Elective Credit        | 3       |
| 10-809-199           | Psychology of Human Relations | 3       |                        | Gen Ed: Social Science | 3       |
| Total credits earned |                               | 17      | Total credits accepted |                        | 17      |

| Second Semester      |                            |    |                        |                               |    |
|----------------------|----------------------------|----|------------------------|-------------------------------|----|
| 10-102-103           | Business Law I             | 3  | BUS ADM 305            | Legal Environment of Business | 3  |
| 10-104-151           | Marketing 1, Principles of | 3  | BUS ADM 322            | Introductory Marketing        | 3  |
| 10-104-166           | Intro to Sales             | 3  | BUS ADM 327            | Selling & Sales Management    | 3  |
| 10-196-191           | Supervision                | 3  |                        | Elective credit               | 3  |
| 10-801-195           | Written Communication      | 3  | ENG COMP 100           | College Writing               | 3  |
| Total credits earned |                            | 15 | Total credits accepted |                               | 15 |

| Third Semester       |                               |    |                        |                            |    |
|----------------------|-------------------------------|----|------------------------|----------------------------|----|
| 10-116-150           | Employment Law                | 3  |                        | Elective credit            | 3  |
| 10-196-108           | Contemporary Business Issues  | 3  |                        | Elective credit            | 3  |
| 10-196-110           | Cost Controls and Budgeting   | 3  |                        | Elective credit            | 3  |
| 10-196-131           | Problem Solving               | 2  |                        | Elective credit            | 2  |
| 10-801-196           | Oral/Interpersonal Comm       | 3  | COMM 166               | Fund of Interpersonal Comm | 3  |
| 10-809-166           | Intro to Ethics: Theory & App | 3  |                        | Gen Ed: Humanities         | 3  |
| Total credits earned |                               | 17 | Total credits accepted |                            | 17 |

| Fourth Semester      |                                |    |                        |                            |    |
|----------------------|--------------------------------|----|------------------------|----------------------------|----|
| 10-102-105           | Business Management Internship | 3  |                        | Elective credit            | 3  |
| 10-106-118           | Effective Business Practice    | 3  |                        | Elective credit            | 3  |
| 10-196-190           | Leadership Development         | 3  | BUS ADM 472            | Leadership Development     | 3  |
| 10-809-195           | Economics                      | 3  |                        | Substitute for ECON 202    | 3  |
|                      |                                |    |                        | Gen Ed: First Year Seminar |    |
| 10-809-197           | Contemporary Amer Society      | 3  |                        | Elective credit            | 3  |
| Total credits earned |                                | 15 | Total credits accepted |                            | 15 |

|                              |  |    |                                        |  |    |
|------------------------------|--|----|----------------------------------------|--|----|
| Total credits earned at FVTC |  | 64 | Total credits accepted to UW-Green Bay |  | 64 |
|------------------------------|--|----|----------------------------------------|--|----|

This page details the UW-Green Bay courses needed to complete the Business Administration major, Management emphasis, and all other degree requirements.

(This is Sample Plan – Consult a UWGB Advisor for specific advice)

| Courses needed to complete degree at UW-Green Bay |                                                             |    |
|---------------------------------------------------|-------------------------------------------------------------|----|
| <b>Fifth Semester</b>                             |                                                             |    |
| ENG COMP 105                                      | Expository Writing                                          | 3  |
| BUS ADM 216                                       | Business Statistics (or prerequisite of Math 101 if needed) | 4  |
| BUS ADM 389                                       | Organizational Behavior                                     | 3  |
| BUS ADM 350                                       | Business Computer Applications                              | 3  |
|                                                   | Gen Ed: Natural Sciences                                    | 3  |
| Total credits earned                              |                                                             | 16 |

|                       |                                                                |    |
|-----------------------|----------------------------------------------------------------|----|
| <b>Sixth Semester</b> |                                                                |    |
| ACCTG 300             | Introductory Accounting                                        | 4  |
| BUS ADM 489           | Organizational Culture & Change (Upper Level Writing Emphasis) | 3  |
| ECON 203              | Micro Economic Analysis                                        | 3  |
|                       | Gen Ed: Sustainability Perspective                             | 3  |
|                       | Gen Ed: Global Culture                                         | 3  |
| Total credits earned  |                                                                | 16 |

|                         |                                                                       |    |
|-------------------------|-----------------------------------------------------------------------|----|
| <b>Seventh Semester</b> |                                                                       |    |
| BUS ADM 3XX/4XX         | Upper Level Management Elective Course (Upper Level Writing Emphasis) | 3  |
| ACCTG 302               | Managerial Accounting I                                               | 3  |
| BUS ADM 343             | Corporation Finance                                                   | 3  |
|                         | Gen Ed: Humanities                                                    | 3  |
|                         | Gen Ed: Fine Arts                                                     | 3  |
| Total credits earned    |                                                                       | 15 |

|                        |                                        |    |
|------------------------|----------------------------------------|----|
| <b>Eighth Semester</b> |                                        |    |
| BUS ADM 482            | Strategic Management                   | 3  |
| BUS ADM 3XX/4XX        | Upper Level Finance Requirement        | 3  |
| BUS ADM 3XX/4XX        | Upper Level Management Elective Course | 3  |
|                        | Gen Ed: Biological Sciences            | 3  |
|                        | Gen Ed: Ethnic Studies Perspective     | 3  |
| Total credits earned   |                                        | 15 |

|                                      |  |    |
|--------------------------------------|--|----|
| Total credits earned at UW-Green Bay |  | 62 |
|--------------------------------------|--|----|



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