What You Will Learn:

Every project needs money to blossom, yet traditional sources of funding for many programs have been shrinking. If you’ve been appointed the official (or especially, unofficial) grant writer for your organization, this workshop is for you!

Join veteran grant writer Joe Gaunt for an informative and enjoyable workshop that will put you in the know about how to win that grant your agency needs!

This workshop will help you:
- discover funding to support current activities and to advance new initiatives.
- navigate the grant seeking minefields and teach you the winning ways of successful applicants.
- learn the pros and cons of Federal funding.
- understand what application reviewers really look for, and how to avoid fatal flaws that doom many funding proposals.

Additionally, you will learn the language of the field, the importance of building a relationship with the grant maker’s representative, and how to create a compelling grant application.

Bring your ideas, needs, and draft proposals with you. By the end of the day, you’ll know how best to present your ideas and needs, and where to find the money you’re seeking. Participants will be invited to browse a table filled with resource materials that will be on display.