

# THE 7 HABITS<sup>®</sup> FOR Managers

ESSENTIAL SKILLS AND TOOLS  
FOR LEADING TEAMS

**May 10-11, 2016**  
**8:30 a.m. - 3:30 p.m.**  
**Advance Business & Manufacturing Center**  
**Green Bay, WI**

Successfully leading a team takes a unique and different set of skills than those of an individual contributor. It's hard to be a good boss! Many leaders and managers have been promoted due to their individual competence, but struggle when it comes to leading and managing people.

When managers fail, it is usually because they were unable to achieve important results. That failure typically stems from two causes:

1. They manage others before managing themselves.
2. They manage people instead of letting them manage themselves against shared expectations.

The 7 Habits for Managers<sup>®</sup> equips team leaders to address these basic issues and improve how they achieve sustainable results through and with others. This solution distinctly focuses on who a manager IS, not just what they DO. Its uniqueness is the lens of the 7 Habits framework—and the way it applies new mindsets, skills, and tools towards becoming a great leader who can consistently deliver results.

Whether leaders have been in their roles for some time, are brand new, or are emerging leaders, this program will enable them to effectively lead and manage their teams.

## ***Instructor – Kristin Odell, PHR***



Kristin is the owner of KLO, LLC, a training, leadership and employee optimization consulting business. She has extensive experience working in human resource leadership roles focused on employee development, long term organizational planning and legal compliance. Kristin's knowledge ranges across both publicly traded Fortune 100 organizations as well as small-cap family owned businesses. She is certified as a Professional in Human Resources (PHR) and a certified facilitator of the 7 Habits for Highly Effective Managers. Kristin serves on the Board of Directors for the U.S.S.A. Salmon North Child Wish Event as the Funding and Awareness Specialist.

## ***Small Business Development Center***

The Small Business Development Center (SBDC) at UW-Green Bay is your business resource. We have helped thousands of entrepreneurs in the New North successfully start or grow their business. The SBDC offers a full range of business management programs and seminars year-round for both established businesses and start-up companies. Business advisors teach business owners about best business practices. An advisor shares information and expertise with business owners or managers so that they can make changes. There is no charge for many of these confidential services.

# THE 7 HABITS® FOR Managers

ESSENTIAL SKILLS AND TOOLS  
FOR LEADING TEAMS

**May 10-11, 2016**  
**8:30 a.m. - 3:30 p.m.**  
**Advance Business & Manufacturing Center**  
**Green Bay, WI**

## Workshop Site

Advance Business & Manufacturing Center  
2701 Larsen Road, Green Bay

## Workshop Meeting Time

8:30 a.m. - 3:30 p.m.

## Confirmation

Prior to the workshop, you will receive a letter with directions to the workshop site.

## Accommodations

If you need an accommodation for a disability to fully participate in this program, please call Ryan Kauth at 920-496-2117 at least three weeks prior to the program.

## Available at Your Site

Customized, in-house presentations of these workshops are available. Call 920-496-2117 to discuss potential professional development and leadership options. Additional topics are available. Content will be tailored to meet your needs.

## Cancellation/Refund

To receive a full refund, you must cancel no later than seven (7) business days prior to the start of the program. Cancellations after this time will be responsible for the full program fee.

Substitutes are welcome. Walk-ins are welcome — please call 24 hours in advance to ensure space availability. If you wish to transfer your registration to another seminar, a \$50 transfer fee is applied.

## Registration Form

Mail with payment to:  
SBDC  
2701 Larsen Road  
Green Bay, WI 54303



Name: \_\_\_\_\_

Job Title: \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Work Phone: \_\_\_\_\_ Home Phone: \_\_\_\_\_

Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

## Payment Information

**The 7 Habits for Highly Effective Managers**      **\$995**

Check or purchase order enclosed PO# (*Payable to UWGB*)

VISA       MasterCard

Credit card number: \_\_\_\_\_

Card expires: \_\_\_\_\_ CVV#: \_\_\_\_\_

Print cardholder's name: \_\_\_\_\_

Cardholder's signature: \_\_\_\_\_

For more information, or if you would like to pay by P.O., contact us by:

Phone: 920-496-2117

Web: [www.uwgb.edu/sbdc](http://www.uwgb.edu/sbdc)

E-mail: [sbdc@uwgb.edu](mailto:sbdc@uwgb.edu)

Fax: 920-496-6009

Mail: SBDC  
2701 Larsen Rd.  
Green Bay, WI 54303

## Contact Us



Funded in part through a Cooperative Agreement with the US Small Business Administration (SBA). Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Ryan Kauth, 2701 Larsen Road, Green Bay, WI 54303, and (920) 496-2117. The support given by the SBA does not constitute an expressed or implied endorsement of the opinions, products, or services of the SBDC. The Small Business Development Center services are part of the UW-Green Bay Division of Outreach and Adult Access. We are also a partner in education with the University of Wisconsin-Extension. SBDC programs are nondiscriminatory and available to individuals with disabilities. AA/EOE.

No state tax dollars were used in printing this piece.

