Coaching for Performance

Create an environment of top performance that helps your organization reach goals.

October 5 and 6, 2015
8:30 a.m. - 3:30 p.m.
Business Assistance Center – Green Bay, WI

You Dream of an Environment

- where your staff is consistently meeting or exceeding expectations
- where goals are achieved without relying only on your top people
- where things run smoothly even when you are not there
- where you have time to focus on long range goals... not today’s firefight

Make Your Dream a Reality

- Learn strategies to maximize your team members’ performance to hit higher standards.
- Learn how to coach members to maximize their potential.
- Fine-tune your goal setting skills to develop measurable expectations
- Understand and improve your leadership behavior sources.
- Become more confident in your ability to understand and influence others.
- Improve your personal and organizational communication to enhance respect in the workplace from direct reports and your boss.

Who Should Attend

- Small business owners
- Supervisors
- Team leaders
- Managers

Our workshops are designed for people who supervise others. The concepts and skills taught are also relevant to all who work with people in a team environment.

Whether you own your own business, or work in an office, at an agency, in a healthcare facility, or a manufacturing plant, you will find the seminars applicable in your environment.

Your team can be the benchmark for excellence in your company.

In this workshop, you will learn how to

- Create an environment of excellence
- Effectively set goals
- Coach for optimum performance
- Reduce re-occurring personnel problems

Instructor: Bob Pecor

Through Coaching Forward, Bob works with key employees to enhance their professional effectiveness. He helps clients identify solutions to performance problems which are specific for the individual while also customized for the workplace. His lifelong interest in understanding “why people do what they do” drives his commitment to helping people achieve results. As a training and development professional, Bob facilitates seminars on leadership, team building, customer service, and sales management. He brings a wealth of practical management experience and enthusiastic and energetic style to his engaging seminars.

Small Business Development Center

The Wisconsin Small Business Development Center (SBDC) at UW-Green Bay is your local business resource. We have helped thousands of entrepreneurs in the New North successfully start or grow their business. The SBDC offers a full range of business management and workforce development training programs for both established businesses and start-up companies. Business advisors teach business owners and managers about best business practices, sharing information and expertise that facilitate changes. There is no charge for many of these confidential services.
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Workshop Site
Advance Business & Manufacturing Center
2701 Larsen Road, Green Bay

Workshop Meeting Time
8:30 a.m. - 3:30 p.m.

Confirmation
Prior to the seminar, you will receive a letter with directions to the seminar site.

Accommodations
If you need an accommodation for a disability to fully participate in this program, please call Ryan Kauth at 920-496-2117 at least three weeks prior to the program.

Available at Your Site
Customized, in-house presentations of these workshops are available. Call 920-496-2117 to discuss potential professional development and leadership options. Additional topics are available. Content will be tailored to meet your needs.

Cancellation/Refund
To receive a full refund, you must cancel no later than seven (7) business days prior to the start of the program. Cancellations after this time will be responsible for the full program fee.

Substitutes are welcome. Walk-ins are welcome — please call 24 hours in advance to ensure space availability. If you wish to transfer your registration to another seminar, a $50 transfer fee is applied.

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Name: ________________________________________________________________
Job Title: ______________________________________________________________
Company Name: __________________________________________________________
Address: _________________________________________________________________
City/State/Zip: ____________________________________________________________
Work Phone: _______________________ Home Phone: __________________________
Fax: _______________________ E-mail: ______________________________________

Number of people: ________ x $425 ea. = $____________
Name(s) of Participant(s)________________________________________________
____________________________________________________________________
____________________________________________________________________
Check or purchase order enclosed PO# (Payable to UWGB)
□ VISA □ MasterCard
Credit card number: _____________________________________________________
Card expires: _______________ CVV#: __________
Print cardholder’s name: ________________________________________________
Cardholder’s signature: ________________________________________________

For more information, or if you would like to pay by P.O., contact us by:
Phone: 920-496-2117
Web: www.uwgb.edu/sbdc
E-mail: sbdc@uwgb.edu
Fax: 920-496-6009
Mail: SBDC
2701 Larsen Rd.
Green Bay, WI 54303

Contact Us

Funded in part through a Cooperative Agreement with the US Small Business Administration (SBA). Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Ryan Kauth, 2701 Larsen Road, Green Bay, WI 54303, and (920) 496-2117. The support given by the SBA does not constitute an expressed or implied endorsement of the opinions, products, or services of the SBDC. The Small Business Development Center services are part of the UW-Green Bay Division of Outreach and Adult Access. We are also a partner in education with the University of Wisconsin-Extension. SBDC programs are nondiscriminatory and available to individuals with disabilities. AA/EOE.

No state tax dollars were used in printing this piece.

Available as part of the
Supervisory Leadership Certificate Program