

Maximizing Performance

Create an environment of top performance that helps your organization reach goals.

You Dream of an Environment

- where your staff is at the top of its game
- where goals are achieved
- where things run smoothly
- where you have time to focus on bigger issues.

Make Your Dream a Reality.

Learn techniques to maximize your team members' skills. Learn how to coach members to be their best. Fine-tune your goal setting skills.

Understand and improve your leadership skills. Become more confident that you've understood another person's message correctly. Improve your personal and organizational communication.

Who Should Attend

- Small business owners
- Team leaders
- Supervisors
- Managers

Our workshops are designed for people who supervise others. The concepts and skills taught are also relevant to all who work with people in a team environment.

Whether you own your own business, or work in an office, at an agency, in a health care facility, or manufacturing plant, you will find the seminars applicable in your environment.

Small Business Development Center 2471
University of Wisconsin-Green Bay
2701 Larsen Rd.
Green Bay, WI 54303
Connecting learning to life



Maximizing Performance

Invest in your future now!

Funded in part through a Cooperative Agreement with the US Small Business Administration (SBA). The support given by the SBA does not constitute an expressed or implied endorsement of the opinions, products, or services of the SBDC. The Small Business Development Center is part of the UW-Green Bay Division of Outreach and Adult Access. We are also a partner in education with the University of Wisconsin-Extension. SBDC programs are nondiscriminatory and available to individuals with disabilities. AA/EOE.



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Supervisory Leadership Certificate Program

Maximizing Performance

Take your coaching skills to the next level!

April 24 and 25, 2012

8:30 a.m. - 3:30 p.m.

Business Assistance Center

Green Bay, WI



UNIVERSITY of WISCONSIN-GREEN BAY
Small Business Development Center
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Maximizing Performance

Your team can be the benchmark for excellence in your company.

In this seminar, you will learn how to:

- Create an environment of excellence
- Effectively set goals
- Coach for optimum performance
- Reduce re-occurring personnel problems

Instructor: Bob Pecor



Founder and President, Coaching Forward

Through Coaching Forward, Bob works with key employees to enhance their professional effectiveness. He helps clients identify solutions to performance problems which are specific for the individual while also customized for the workplace. His lifelong interest in understanding “why people do what they do” drives his commitment to helping people achieve results. As a training and development professional, Bob facilitates seminars on leadership, team building, customer service, and sales management. He brings a wealth of practical management experience and enthusiastic and energetic style to his engaging seminars.

Small Business Development Center

The UW-Green Bay Small Business Development Center (SBDC) is your business resource. We have helped thousands of entrepreneurs in the New North successfully start or grow their business. The SBDC offers a full range of business management programs and seminars year-round for both established businesses and start-up companies. Business advisors teach business owners about best business practices. An advisor shares information and expertise with business owners or managers so that they can make changes. There is no charge for these confidential services.



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Seminar Site

Business Assistance Center
2701 Larsen Road, Green Bay

Seminar Meeting Time

8:30 a.m. - 3:30 p.m.

Confirmation

Prior to the seminar, you will receive a letter with directions to the seminar site.

Accommodations

If you need an accommodation for a disability to fully participate in this program, please call 920-496-2114 at least three weeks prior to the program.

Available at Your Site

Customized, in-house presentations of these seminars are available. Call 920-496-2117 to discuss potential professional development and leadership options. Additional topics are available. Content will be tailored to meet your needs.

Cancellation/Refund

To receive a full refund, you must cancel no later than seven (7) business days prior to the start of the program. Cancellations after this time will be responsible for the full program fee.

Substitutes are welcome. Walk-ins are welcome — please call 24 hours in advance to ensure space availability. If you wish to transfer your registration to another seminar, a \$50 transfer fee is applied.

Personal Information

Registration Form

Detach form and mail with payment to:

SBDC
2701 Larsen Road
Green Bay, WI 54303

Name: _____

Job Title: _____

Company Name: _____

Address: _____

City/State/Zip: _____

Work Phone: _____ Home Phone: _____

Fax: _____ E-mail: _____

Maximizing Performance **\$425**

Three or More People from Same Organization

Number of people: ____ x \$375 ea. = \$ _____

Name(s) of Participant(s) _____

Check or purchase order enclosed PO# (*Payable to UWGB*)

VISA MasterCard

Credit card number: _____

Card expires: _____

Print cardholder's name: _____

Cardholder's signature: _____

Payment Information

Phone: 920-496-2114

Web: www.uwgb.edu/sbdc

E-mail: welhousd@uwgb.edu

Fax: 920-496-6009

Mail: SBDC
2701 Larsen Rd.
Green Bay, WI 54303

Contact Us