

Strategic Plan

Spring 2012

Planning Process

Spring/Summer 2010

17 Listening Sessions/Open Forums with Campus & Community





Jan. 2011

7 Strategic Planning Themes



Planning Process

Spring/Fall 2011

Administrative Unit Strategic Plan Development

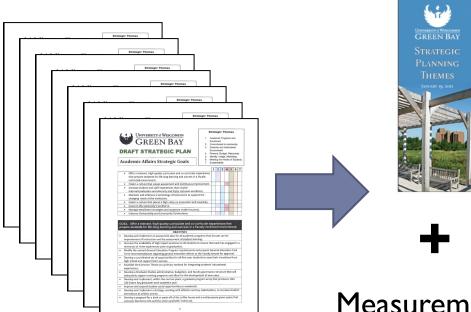
- Academic Affairs
- Advancement
- Athletics & Kress Events Center
- Business & Finance
- Sustainability
- Weidner Center



Planning Process

Late Fall 2011

Campus-wide Strategic Plan



One Plan

- Organized around strategic themes
- Method to track progress on objectives
- Accessible

Measurement / Tracking Tool

Tool: Balanced Scorecard

- Strategic planning & management framework used extensively in business, industry, government and nonprofit organizations worldwide
 - Aligns activities to the vision and strategy of the organization
 - Improves internal and external communications
 - Monitors organization performance against strategic goals

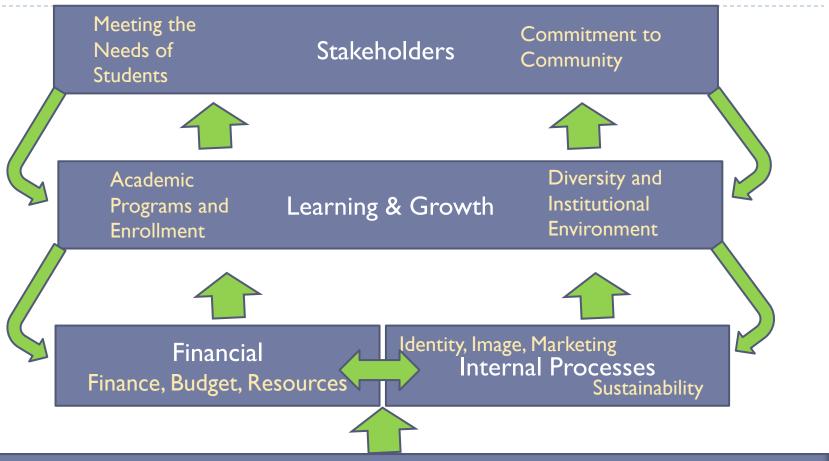


Tool: Balanced Scorecard

- Organizes and presents large amounts of complex, interrelated data for an overview of an organization
- Four organizational perspectives
 - Financial
 - Internal Processes
 - Learning & Growth
 - Customer/Stakeholder
- All the measures in the perspectives are aligned with the organization's vision & strategic objectives



Strategy Map



Mission: The University of Wisconsin-Green Bay provides an interdisciplinary, problem-focused educational experience that prepares students to think critically and address complex issues in a multicultural and evolving world. The University enriches the quality of life for students and the community by embracing the educational value of diversity, promoting environmental sustainability, encouraging engaged citizenship, and serving as an intellectual, cultural and economic resource.

Balanced Scorecard & Strategic Themes

- Mapped the 7 Strategic Themes to the 4 Balanced Scorecard perspectives
- Financial
 - Finance, Budget, Resources
- Internal Processes
 - Identity, Image, Marketing
 - Sustainability
- Learning & Growth
 - Academic Programs and Enrollment
 - Diversity and Institutional Environment
- Stakeholders
 - Meeting the Needs of Students
 - Commitment to the Community



Example: Financial Perspective

- ▶ Balanced Scorecard "Financial" Perspective
 - Finance, Budget, Resources **Strategic Theme**
 - Increase ability to acquire, develop, use and manage resources.
 - Budget effectively, create greater efficiencies and commit available resources appropriately.



Example: Financial Perspective

Increase ability to acquire, develop, use and manage resources.

Goal Statements	Responsible Unit	Objectives to Achieve
Fully implement University of Wisconsin – Green Bay Foundation, Inc.	Advancement	2
Double university-wide annual private support to \$3.5M in 5 years	Advancement	7
Focus additional PR, news and creative content on facilitating University fundraising.	Advancement	2
Incorporate prospect research into Advancement processes, recording prospects' research data in Raiser's Edge and using the data effectively in fundraising efforts.	Advancement	
Coordinate fundraising efforts and collaborate with academic departments, Advancement, Outreach and Adult Access, the Weidner Center and Athletics to establish and attain university-wide fundraising goals.	Advancement	I
Develop a campus master plan that supports the University mission and provides for future campus infrastructure needs.	Business & Finance	2
Identify and pursue financing/funding opportunities for sustainability and/or 'green' projects	Sustainability	3
Work aggressively to create an annual fund and attain corporate and foundation support both for core operations and programming	Weidner Center	3

The Scorecard

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STRATEGIC PLANNING SCORECARD: STAKEHOLDERS								
Seek to engage the community.								
	Goal Statement	Athletics will deepen our appre	eciation for the rel	ationships we h	ave with our or	n- and off-campus communitie	es and continue to look	
3								
4	Responsible Unit	Objective	Reporting Period (Semester/Yr)	Achievement Date	Status (R, Y, G)	Comments: Issues, delays to achieving objective.	Contact	
	Athletics	Offer a minimum of five events per year that build relationships, outreach to the community and recognize donors and friends of		Annually		Will be completed this Spring	Jeanne Stangel	
6	Athletics	Green Bay Athletics. Require staff to participate in a minimum of one community event, local service or volunteer organization activity to broaden staff outreach into the community.	Feb. 2012	2013 - on-going		Addressed at all -staff	Director of Athletics	
7	Athletics	Initiate a minimum of three new promotional ideas to better market athletic events to the campus community to grow student participations and attendance by 5% year- over- year.		Annually		Completed	Director of Marketing	
	Athletics	Meet a minimum of once a year with each local sports media		Annually		Completed		
8	o la	outlet.	Feb. 2012					
9	Goal Statement Responsible Unit	Provide a well-rounded Fitness Objective	Reporting Period (Semester/Yr)	Achievement Date	Status (R, Y, G)	Comments: Issues, delays to achieving objective.	Contact	
11	Athletics/Kress Events Center	Continue to demonstrate growth in the student fitness and wellness program through increasing class offering and participation rates against a 3-year rolling average.	(Semester/Yr)	2012 - on-going		Fall 2011 group exercise participation = 5,476 (highest ever), 44 Spring 2012 Group Exercise Class Offerings, etc.	Fitness Coordinator	

Ongoing: Tracking Progress

- Progress on goals/objectives tracked each semester using Scorecard
 - Red/Yellow/Green status
 - Comment section
- ▶ All Scorecards are posted on the Chancellor's website
- Ongoing Cabinet review of progress

