

Eligible Training for the Supervisory Leadership Certificate

# **Coaching for Performance**

**Create an Environment of Accomplishment** 

Wednesday, September 25, 2019 8:30 a.m.-3:30 p.m. Startup Hub 2701 Larson Road, Green Bay, WI 54303 \$200



### What You'll Learn

When a leader coaches for performance, they create an environment where employees and teams not only understand and embrace goals but meet and exceed them. Things will run smoothly even when you're not on-site, and you'll have time to focus on long-range business strategies. In this class, you will learn how to create a culture of accomplishment by:

- Learning strategies to maximize your employees' performance standards.
- Coaching employees to leverage their potential.
- Setting SMART goals to develop measurable results.
- Improving your communication style to earn the respect of peers, managers and employees.
- Improving your reputation and credibility as a leader.
- Gaining confidence in your ability to understand and influence others.

#### **Learning Environment**

The learning environment for Coaching for Performance has been carefully designed to insure maximum benefit. This program will provide you with the tools to become a better leader, while keeping you engaged though discussion, assessments, case studies and exercises.

#### Who Should Attend

Supervisors

- Small business owners
  Team leaders
  - Managers

Although our workshops are designed for people who supervise others, the concepts and skills taught are also relevant to anyone who works with people in a team environment. Whether you own your own business, or work in an office, at an agency, in a health care facility or manufacturing plant, you will takeaway valuable insights and skills to apply to your particular work situation.

# Learn more and register at **bit.ly/supervisory-leadership**

#### Instructor

Jamie Schramm is a MBA graduate of Lakeland College. He brings a wealth of knowledge from the manufacturing sector to his classes and combines a hands-on



understanding of relevant business issues with a belief that learning and developing ourselves is a lifelong endeavor.

## **Registration Information**

Prior to the workshop you will receive a confirmation email with directions to the workshop location. Accommodation for disability is available. Please contact 920-465-2642 to arrange two weeks in advance.



If you have any questions about the course or instructor, please contact Teri Zuege-Halvorson, Area Director, Continuing Professional Education, at zueget@uwgb.edu.

**Cancellation Policy:** A full refund minus a \$25 processing fee is given when canceling more than 10 days prior to an event. A \$25 processing fee will be added when transferring your registration to another training more than 10 days prior to an event. No refunds or transfers are issued 10 or fewer days prior to the event. A substitute may attend in your place. In case of low enrollments, we reserve the right to cancel programs and return a full refund.