

# SUFAC

## Meeting Minutes for 19 Nov. 2009

### I. Call to Order

SUFAC Chair Lynsy Beckett called the meeting to order at 5:17 pm.

### II. Roll Call

- a. Members Present:** Lynsy Beckett, Matt Kehl, OFO, Joe Xiong, Ryan Conohan, Lindy Vang, Sophie Nelson, Dominic Petroni, Tiffany Wilhelm, Jeff Watts, John Landrum, Aaron Szalewski, Riley Peterson, SGA Executive

### III. Recognition of Guests — Dan McIver- Athletics; Nyssa Wilderman- Observing;

Lindsey Weber- Observing; Emily Schmidt- Observing; Julie Wallas- Provost

### IV. Reports

- a. OFO:** Contingency is \$35, 772.00. Small org start up is \$900.00.
- b. Senate:** Senate meeting Monday. A couple resolutions are occurring. Board of Regents and Environmental chair are among the resolutions. A resolution was passed last meeting to have more whole grains for food services.
- c. Vice Chair:** budgets are due tomorrow.
- d. Chair:** we will have a report during discussion items.

### V. Approval of Agenda-

Lynsy entertained a motion to entertain the agenda. Matt motioned. Ryan seconded. Ryan called the question. Lindy acclimated.

### VI. Approval of Minutes-

Lynsy entertained a motion to approve the minutes. Matt motioned. Ryan seconded. Lynsy motioned to approve once added. Lynsy called the question. Matt acclimated.

### VII. Discussion Items

- a. *Athletics Budget:*** Dan McIver. We had 19 straight semesters of 3.0 or higher as well as over 400 community service hours. We are considered non-allocable. We are requesting segregated fees for 2012-2013. That is because our budget can be so different from one year to the next. We need the set three years out so we can organize a bit more. Spreadsheet 1- a complete look at our overall budget. It is made up of 128, 102, 133/233, and 187 funds. For 2010-2011 we are budgeting for a negative contribution of our fund balances. Both the 2009-2010 and 2010-2011 will match the spreadsheets. Our 128 budget revenue wise consists of student fees, ticket sales, sponsorships, hall of fame banquet, concessions at the Kress Center for women's home events. Our transition to a new website helped us produce revenue from posting games and videos that people can pay to watch. We are also in the process creating an online store on our website. It will hopefully be up after the 1<sup>st</sup> of the year. Thoroughly marketing our merchandise will be a good source of revenue. The first couple months our revenue will be negative and it will later even out. Guarantees are generally limited to basketball. It includes institutions that will pay to have us play at their institution. In 2009-2010 the Phoenix fund is our organization to help fund student athlete scholarships. The numbers are higher this year because they were deposited from last year. Both of our soccer programs got guarantees. NCA money is estimated at 280,000. The first fund is the student athlete institution fund; they provide tutoring services for student athletes, or medical help if they don't have insurance. For every sport over 13 we get a certain number for every additional sport. The NCA has distribution for the number of grants you offer in a given year. Three years ago we were an unlicensed logo, now that we are licensed anyone that uses the logo they pay royalties. Book resale for our student athletes brings in about \$6,000 when athletes

sell their books back. Based on the league we are anticipating about 160,000. Miscellaneous revenue will come in throughout the year. Salaries are figuring in the mandatory furlough days. Travel is a big number for our teams to travel. Gas prices have killed us over the past few years. Equipment is for uniforms, shoes, balls, bats, etc that a sport needs to compete on a regular basis. University assessments are charged for accounting services. This year the \$85,000 also includes \$12,000 for new computers. Administrative includes telephones, duplicating, copies, etc. We contract out through local health centers to bring in trainers. Prevea brings in 1 athletic trainer for no cost. Bellin brings in 2 and 1 strength coach at \$30,000. Three sports offer full scholarships. Many of our athletes receive just tuition or partial tuition. The NCA sport by sport determines if you will be a headcount sport or equivalent sport. Competitively headcount sports have to offer full scholarships. Of the athletes the financial aid offered cannot be more than 9.9 full grants. 2010-2011 we will generate about \$100,000 less because Wisconsin will not be here next year. We are anticipating about \$682,000. We are hitting projected numbers. Sponsorships in other areas will be down a bit. Concessions are down a bit also while hall of fame banquet will still contribute a bit. Phoenix fund will continue with guarantees. Grant and aid distribution is based on grants issued 3 years ago. We were down a number of scholarships we offered. The next year we will jump back up. Liscensing is conservatively increasing because of the economy. Book resale is a bit of an increase also and Horizon league games. Miscellaneous others will slightly increase. Total revenue projected is about 2.97 million. We are projecting a small increase due to furloughs and cuts. We are adding a part time Tennis coach at \$25,000. We are also budgeting for a few student employees to help with games. We have a number of positions in the Horizon league that are much lower and we have projected that they be increased to be equivalent with the league. We included those in our budget. Our aid to individuals is going down because we don't have any 5<sup>th</sup> year athletes. 5<sup>th</sup> years don't count because they don't have eligibility in the programs. With our state budgeting cuts we are budgeting for a negative 36,000 that will bring us to roughly \$80,000. We have contractual items that we feel it is necessary to have a slight operating margin. We will probably never get to the point where we have \$1,000,000 in our reserve. Sophie asked to explain the contract with the Resch Center. We just renewed this year for a new 5 year contract. We pay about \$120,000 to PMI and the Resch center. Matt asked how we base how much each student gets for aid to individual. If on campus they get a certain amount of money where if they are off campus they get a stipend each month. Matt asked how we determine how much we pay versus what the state pays. We have not successfully gotten state increased dollars so it would have to come from the students or revenue we kick in ourselves. It is pretty standard that we have been requesting a 5-7% increase. We would generally see a slight increase if our teams did well the previous year.

- b. *SUFAC Budget Presentation-*** Mock Budget presentation. Supplies and expenses- \$230. Basic office needs; duplicating is included. Photocopying is \$480 and duplicating is \$280 as well as technology. Admin assistant will slightly decreasing next year and will increase again the following year. Honorariums will also increase. food is \$150. SUFAC trip is \$300 is. \$7000 is around the total cost. Sophie asked what a committed cost was. It includes supplies and expenses, and etc.
- c. *SUFAC Expenditures-*** we found out our reserve will be about \$580,000. The reserve comes from extra money from students. As a result of more or less students non budgeted money goes into the SUFAC reserve. Auxiliaries get to keep the money where as orgs send their money back to the reserve. The union will need a new HV/AC unit at about \$200,000. We made an agreement that the Union would have to find anything after the \$200,000. Rick will be coming in with a contingency request in the next few weeks. We can choose to slowly pay things out with our reserve with large projects such as the Union unit. It is up to us how to best use our reserve. The utilities tunnel was presented last week moved us into debt services. The student body owns the Union and the Kress so we are held responsible. The union has already budgeted for a \$35,000 to pay for a special purchase. The union is set up where as the Union is not set up. The reserve is potentially \$580,000 and growing. We can talk with the chancellor and have our voices

heard. If we were to debt service this and pay over the next few years it would potentially pay a considerably large amount of money. Our reserve much like that of an auxiliary is kept for special topics that could happen. The Kress did over collect from students with the economy going down. We should be able to get some of that amount back to strengthen our reserve because it is students' money. We will have to talk with the chancellor about that though. The other number will be able to create an operating margin as well as still giving money to the students. Potentially over the next few weeks our reserve could grow to around \$60,000 because veterans may have to pay the segregated fees. Lynsy asked if Tom Maki should come in and answer questions or should we talk with him and report back to the board. Lynsy stated that we are anticipating the reserve growing again with extra money but it would decrease for a bit. SUFAC should be able to understand and know the numbers for years to come. This board needs to make much more of an active voice. We wouldn't pay the whole \$309,000 we would only pay a chunk of that. This could potentially fall through this year and happen in the years to come. If we have the money now and we leave the money alone with the Kress they may purchase other equipment and we would be forced to pay the debt services. Having an auxiliary present a contingency request is very rare.

## VIII. Action Items

- a. Curling club request-** Matt motioned to approve in full. Lindy seconded. \$2187.40 is the full amount. Currently the memberships and optional brooms would be \$1664.00. If you do not want to fund in full you must friendly. Matt stated the brooms and memberships are critical. Joe friendlied the amount of \$1664.00. Matt accepted. Joe called the question. Roll call vote 11-0-0.
- b. Kress Events Center-** Matt motioned to approve the intramurals budget with no recommendations. Joe seconded. Matt motioned to enter committee of the whole for 30 minutes. Aaron seconded. Joe called the question. Matt acclimated. Enter at 6:55. There was a discussion on debt services and their reserve. What to do with savings from debt. This would not change the operating margins. It is assumed SUFAC will find the money when debt services come into play. It was recommended the money come back to SUFAC from the reserve in this case. There was a discussion of increasing student involvement since dealing with student money. Matt motioned to approve with recommendations. Sophie friendlied the recommendations. Matt accepted. Jeff liked that they rotate the equipment and update it. Matt called the question.

## IX. Review of the Requests

- a.** In the long run it is probably not feasible to lower the seg fee for students because we would pay for it later. Matt stated he was bothered by the building of the Kress reserve. It doesn't make sense to just stop paying for things when we are approving their budget three years out.

**X. Announcements-** Jessica will start to sit up here and take on more of the vice chair roles. It is important for her to gain a little bit of insight. We may gain a new AIC rep. There were a few emails sent out from WISPERG. They are lobbying for their votes on members. You need to remain viewpoint neutral on the decisions. If you are approached you can send them to Matt and I to discuss with them. We can't look at what they do. We have to look at guidelines and the financial end of things. Those are the primary needs for the org.

**XI. Adjournment-** Matt motioned to adjourn. Joe seconded. Ryan called the question. Matt acclimated. 7:39.

Respectfully submitted by:  
Amanda Hart  
SUFAC Administrative Assistant