Articulation Agreement for transfer of credits from

Northeast Wisconsin Technical College
Business Analyst Associate Degree

to the

Bachelor of Business Administration Degree with a Major in Business Administration, Business Analysis Emphasis, at UW-Green Bay

Effective date: September 1, 2017 **Review date: June 1, 2018**

This Articulation Agreement ("Agreement") dated 9/20/2017 between The Board of Regents of the University of Wisconsin System, d.b.a. the University of Wisconsin-Green Bay ("UW-Green Bay"), and Northeast Wisconsin Technical College ("NWTC") supersedes all prior agreements for the Program named below.

Introduction and Rationale:
In accordance with the University of Wisconsin System guidelines for articulation agreements between UW System Institutions and WTCS (Wisconsin Technical College System) Districts, this Agreement will allow required coursework taken in the Business Analyst Associate Degree program at NWTC to transfer and satisfy requirements within the Business Analysis Emphasis of the Business Administration major at UW-Green Bay.

The purpose of this Agreement and the creation of a transfer guide is to provide a seamless transfer process for students from NWTC who desire further education to enter UW-Green Bay. The NWTC program prepares students for the Business Administration program by offering introductory and upper level courses required for the Bachelor of Business Administration Degree at UW-Green Bay. Students completing the Associate Degree will take equivalent courses at NWTC, which are required within the UW-Green Bay curriculum.

Students who successfully complete the Business Analyst Associate Degree from NWTC and meet the admission requirements of UW-Green Bay will transfer 63 credits towards the Bachelor of Business Administration Degree with a major in Business Administration, Business Analysis Emphasis. Students are required to successfully complete all UW-Green Bay degree requirements to earn a UW-Green Bay degree.

Presented below is the transfer guide, which will be maintained to detail the conditions under which courses required for the Business Analyst Associate Degree will fulfill major or elective requirements at UW-Green Bay. The transfer guide will also list remaining degree requirements to be completed at UW-Green Bay. Under this program of study, Business Analyst students will be enrolled in year one and year two at NWTC to obtain a Business Analyst Associate degree and year three and year four at UW-Green Bay to obtain a Bachelor Degree in Business Administration, Business Analysis Emphasis. It is acceptable for students to enroll in fewer credits in a semester and delay their graduation dates for either degree.

Requirements:
All of UW-Green Bay's general education category requirements not met by transfer credits must be completed.

68 credits are required to complete the Associate Degree named above.
63 credits from the program named above may be transferred in as listed below.

Elective courses taken at NWTC which are not listed in this Agreement will be reviewed by the Registrar's Office or faculty at UW-Green Bay on a case-by-case basis.

Students must maintain a cumulative GPA of 2.5 to proceed in the course progression for a Business Administration major or minor. All students must meet Business Administration's exit requirement to graduate with a Business Administration major. Students intending to graduate with this major must have a minimum 2.5 cumulative grade point average.

In order to be awarded a degree from UW-Green Bay:

- A minimum of 30 credits must be earned at UW-Green Bay;
- The minimum credit residency requirement for a major is 15 credits;
- The minimum credit residency requirement for a minor is nine credits;
- One-half of the upper level requirements for any major, minor, etc., must be earned at UW-Green Bay.

Conditions:
The terms of this Articulation Agreement apply only for the purposes of the entry into the Business Administration Major, Business Analysis Emphasis, at UW-Green Bay from the Business Analyst Associate Degree at NWTC.

The chart below indicates how the required courses from the Business Analyst Associate Degree at NWTC will transfer to UW-Green Bay to satisfy general education and required coursework toward a Bachelor Degree in Business Administration with a major in Business Administration, Business Analysis Emphasis. Students will take at least 68 credits at NWTC. Of those, 63 will transfer to UW-Green Bay.

NWTC			UW-Green Bay		
First Semester					
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
10-102-115	Business Analyst Essentials	2		Elective Credit	2
10102-124	BA Planning and Monitoring	3		Elective Credit	3
10-102-121	Micro: Word-Intro	1	BUS ADM 350	10-102-121 and 10-103-131 and 10-103-132 substitute for BUS ADM 350	1
10-103-131	Micro- Excel- Intro	1	BUS ADM 350	10-102-121 and 10-103-131 and 10-103-132 substitute for BUS ADM 350	1
10-105-101	Career Planning	1		Not transferrable	0
10-801-136	English Composition 1	3	ENG COMP 100	College Writing	3
10-809-166	Intro to Ethics: Theory & Prac	3		Gen Ed: Humanities	3
10-809-198	Intro to Psychology	3		Gen Ed: Social Science	3
10-890-101	College 101	1		Not transferrable	0
	Total credits earned	**18**		**Total credits accepted**	**16**
Second Semester					
10-102-126	Elicitation and Coll Techniques	2		Elective Credit	2
10-102-128	Requirements Life Cycle Mgmt	3		Elective Credit	3
10-103-132	Micro: Excel 2	1	BUS ADM 350	10-102-121 and 10-103-131 and 10-103-132 substitute for BUS ADM 350	1
10-103-170	BA Software Applications	3		Elective Credit	3
10-154-125	IT : Web: Database Development	3		Elective Credit	3
10-196-189	Team Building/Problem Solve	3	Upper Level BUS ADM Course	Substitutes for Upper-level Core Course (BUS ADM 389)	3
10-804-133	Math & Logic	3		Elective Credit	3
	Total credits earned	**18**		**Total credits accepted**	**18**
Third Semester					
10-101-184	Business Finance/Budgeting	3		Elective Credit	3
10-102-130	Requirements Analysis & Design	3		Elective Credit	3
10-105-103	Career Preparation	1		Not transferrable	0
10-196-188	Project Mgmt Fundamentals	3		Elective Credit	3
10-196-190	Leadership Development	3	BUS ADM 472	Leadership Development	3
10-801-197	Technical Reporting	3		Elective Credit	3
	Electives	2		Elective Credit	2
	Total credits earned	**18**		**Total credits accepted**	**17**
Fourth Semester					
10-102-132	BA Strategy Analysis	3		Elective Credit	3
10-102-198	BA Career Experience	2		Not Transferrable	0
10-809-172	Intro to Diversity Studies	3		Gen Ed: Ethnic Studies Perspective	3
10-809-195	Economics	3		Substitute for ECON 202 Gen Ed: (Sub for First Year Seminar)	3
10-182-111	Lean Operations (aka: Continuous Improvement)	1		Must take 182-111 and 182-112 and 182-113 to satisfy Gen Ed: Sustainability	3
10-182-112	Lean Manufacturing	1			
10-182-113	Lean Logistics	1			
	Total credits earned	**14**		**Total credits accepted**	**12**
	Total credits earned at NWTC	**68**		**Total credits accepted at UW-Green Bay**	**63**

General Education Requirements:
The chart below lists the UW-Green Bay general education requirements and the capstone requirement. Of the 12 general education categories, five will be satisfied with courses taken at NWTC and the remaining seven with courses taken at UW-Green Bay. The capstone course must be taken at UW-Green Bay.

UWGB General Education Requirement	UWGB Course Number	UWGB Course Name	Credits	NWTC Course Number	NWTC Course Name	Credits
Gen Ed: First Year Seminar				10-809-185	Economics	3
Gen Ed: Quantitative Literacy	ACCTG 300	Introductory Accounting	4			
Gen Ed: Global Culture	TBD	TBD	3			
Gen Ed: Biological Sciences	TBD	TBD	3			
Gen Ed: Natural Sciences	TBD	TBD	3			
Gen Ed: Sustainability Perspective				182-111, 182-112, and 182-113 taken to satisfy	Lean Operations Lean Manufacturing Lean Logistics	3
Gen Ed: Social Science				10-809-198	Intro to Psychology	3
Gen Ed: Social Science	ECON 203	Microeconomics	3			
Gen Ed: Humanities				10-809-166	Intro to Ethics	
Gen Ed: Humanities	TBD	TBD	3			
Gen Ed: Fine Arts	TBD	TBD	3			
Gen Ed: Ethnic Studies Perspective				10-809-175	Intro to Diversity Studies	3
Graduation Requirement: Capstone Experience	BUS ADM 482	Strategic Management	3			

Core Major Requirements:
The chart below lists the UW-Green Bay core requirements within the Business Administration major. Of the 11 required courses, three will be satisfied with courses taken at NWTC and the remaining eight with courses taken at UW-Green Bay.

UWGB Core Major Requirement						
ECON 202				10-809-195	Economics	3
ECON 203	ECON 203	Microeconomics	3			
ENG COMP 105	ENG COMP 105	Expository Writing (Writing Emphasis)	3			
BUS ADM 216	BUS ADM 216	Busines Statistics	4			
ACCTG 300	ACCTG 300	Introductory Accounting	4			
ACCTG 302	ACCTG 302	Managerial Accounting	3			
BUS ADM 305	BUS ADM 305	Legal Environment of Business	3			
BUS ADM 322	BUS ADM 322	Introductory Marketing	3			
BUS ADM 343	BUS ADM 343	Corporation Finance	3			
BUS ADM 350				10-102-121, 10-103-131, 10-103-132 all taken to satisfy	Micro: Word - Intro Micro- Excel- Intro Micro- Excel 2	3
BUS ADM 389				10-196-189	Team Building and Problem Solving	3

The chart at the top of the next page indicates the number of upper-level courses that are required to complete the Business Analysis Emphasis in the Business Administration major covered by this Agreement. All seven of the required courses will be taken at UW-Green Bay. The charts on the next page indicating the semesters in which courses are to be completed at UW-Green Bay are intended to guide students rather than prescribe the specific courses that must be completed each semester. Some deviations may be necessary depending upon the availability of classes or students' work schedules or

other commitments. Students will be encouraged to meet with advisors to discuss changes to the schedule as necessary.

Business Analysis Emphasis Courses						
BUS ADM 380	BUS ADM 380	Project Management	3			
BUS ADM 383	BUS ADM 383	Enterprise Resource Planning	3			
BUS ADM 384	BUS ADM 384	Introduction to Supply Chain Management	3			
BUS ADM 435	BUS ADM 435	Foundations of Strategic Information Management	3			
BUS ADM 436	BUS ADM 436	Analysis & Design of Business Information Systems	3			
BUS ADM 452	BUS ADM 452	Business Analytics	3			
Upper Level Finance Course	TBD	TBD	3			

The charts below indicate the remaining coursework needed at UW-Green Bay for a student to complete an emphasis in Business Analysis. Students will take at least 65 credits at UW-Green Bay.

Fifth Semester		
ACCTG 300	Introductory Accounting	4
BUS ADM 305	Legal Environment of Business	3
ENG COMP 105	Expository Writing (Lower Level Writing Emphasis)	3
BUS ADM 216	Business Statistics (*or prerequisite of Math 101 if needed)	4
BUS ADM 384	Introduction to Supply Chain Management (Upper Level Writing Emphasis)	3
	Total credits earned	17

Sixth Semester		
	Gen Ed: Biological Sciences	3
	Gen Ed: Global Culture	3
ACCTG 302	Managerial Accounting	3
BUS ADM 343	Corporation Finance	3
BUS ADM 452	Business Analytics	3
	Total credits earned	15

Seventh Semester		
	Gen Ed: Humanities	3
	Gen Ed: Fine Arts	3
BUS ADM 322	Introductory Marketing	3
BUS ADMN 383	Enterprise Resource Panning	3
ECON 203	Microeconomics	3
BUS ADM 436	Analysis & Design of Business Information Systems	3
	Total credits earned	18

Eighth Semester		
	Gen Ed: Natural Sciences	3
BUS ADM 482	Strategic Management (Capstone Course)	3
BUS ADM 435	Foundations of Strategic Information Management	3
BUS ADM 380	Project Management	3
BUS ADM 3XX/4XX	Upper Level Finance Course (Upper Level Writing Emphasis)	3
	Total credits earned	15

Total credits earned at UW-Green Bay	**65**

The lists of general education, supporting, core and upper level courses that this Agreement specifies to be completed at UW-Green Bay reflect the requirements for a Business Administration major provided in the 2017-2018 Undergraduate Catalog for UW-Green Bay. Therefore, the lists of courses to be completed at UW-Green Bay will apply to students who matriculate at UW-Green Bay in the 2017-2018 academic year. Changes to the curriculum at either institution could result in changes to the transfer guides and the courses that students will be required to complete at UW-Green Bay.

UW-GREEN BAY & NWTC DESIGNEE:

(a) Name, title and telephone number of the UW-Green Bay Designee responsible for maintaining liaison with NWTC for purposes of this Program:

Douglas A. Hensler, Dean

Austin E. Cofrin School of Business

University of Wisconsin – Green Bay

2420 Nicolet Drive

Green Bay, WI 54311-7001

920-465-2520

(b) Name, title, address and telephone number of the NWTC Designee responsible for maintaining liaison with UW-Green Bay for purposes of this Program:

(b) Randall J. Smith, Dean

College of Business

Northeast Wisconsin Technical College

2740 West Mason Street

Green Bay, WI 54307

920-498-5444

ADDITIONAL CONDITIONS AND PROVISIONS

1. Course equivalencies used in this Articulation Agreement are subject to change in the event that the course curriculum of either institution were to change.
2. Courses must be posted on an official transcript in order for students to receive credits from the Agreement.
3. Each institution has the right and responsibility to make changes to its curricula and enrollment standards to maintain its academic integrity and meet accreditation standards. Such changes, if any, will be communicated to the other institution as they occur through the office of each institution responsible for implementing this Agreement.
4. In order to receive the credit transfer set forth within this Articulation Agreement, the candidate must have received an associate degree through the NWTC Business Analyst Associate Degree program.
5. UW-Green Bay and NWTC will provide academic advising to NWTC students inquiring about UW-Green Bay programs. Students will be connected with a UW-Green Bay advisor prior to transfer. UW-Green Bay and NWTC will share materials, catalogs, and other information to facilitate their understanding of requirements and programs. NWTC will assist UW-Green Bay in arranging recruitment events on its campuses.
6. Each institution will assume responsibility for appropriate marketing to reach its student population. Both parties will adhere to each institution's standards for the use of its name

and logo. Each institution may provide a link to this Agreement and/or the other institution at its website, with notice to the other party.

7. Both parties agree that failure to maintain regional accreditation will be grounds for termination of the Agreement.
8. This Articulation Agreement is effective September 1, 2017, and will be reviewed annually on June 1, after any changes to the Undergraduate Catalog at UW-Green Bay have been approved. Both NWTC and the UW-Green Bay agree to notify each other of any curricular changes in a timely manner.
9. This Agreement may be terminated by either institution by giving thirty (30) days' written notice to the designee at the other institution at the address set forth above. If the Agreement is terminated, students at UW-Green Bay who have obtained the NWTC Business Analyst Associate Degree shall be allowed to complete their programs under the terms of the Agreement.

Signatures:

Gary L. Miller
Chancellor
UW-Green Bay

H. Jeffrey Rafn
President
Northeast Wisconsin Technical College

Gregory J. Davis
Provost and Vice Chancellor for Academic Affairs
UW-Green Bay

Colleen M. Simpson
Vice President of Student Services
Northeast Wisconsin Technical College

Clifton G. Ganyard
Associate Provost for Academic Affairs
UW-Green Bay

Lori M. Suddick
Vice President of Learning
Northeast Wisconsin Technical College

Douglas A. Hensler
Dean, Austin E. Cofrin School of Business
UW-Green Bay

Randall J. Smith
Dean, College of Business
Northeast Wisconsin Technical College