

Award Presentation Remarks from Linda Peacock-Landrum, Director of Career Services - Monday, February 24, 2020:

Our Dine Like a Professional Etiquette Lunch is one of many events that illustrates the exceptional commitment UW-Green Bay students and graduates receive from our community partners. Over the 10-year history of this event, more than 100 different organizations have participated, and this year alone there are 28 unique organizations represented today. Please help me to thank all of our employer partners in attendance.

This year Career Services will recognize our 13th organization as our Recruitment Partner of the year for exceptional commitment and demonstrated comprehensive support of our mission. Our students and graduates are fortunate that we have a long-standing tradition of strong support from our community partners. Please join me in recognizing Imperial Supplies as our Recruitment Partner of the Year for 2019. Imperial Supplies joins past recipients honored since 2007 that include Wipfli, Dental City, Baker Tilly, Associated Bank, ACUITY, Schneider, Humana, Schreiber Foods, Glen Tilot with Brown County Human Services, the Arthritis Foundation-Northeast District, Schenck and WEC Energy Group.

In my 23rd year as Director of Career Services at UW-Green Bay, I have been honored to work with countless organizations and their professionals in the Green Bay community and the Northeast Wisconsin region. 1997 was the first year in Green Bay for both Jenny Lowe and me. We met at a local recruitment event that year, and when she transitioned to Imperial Supplies three years later, we reconnected to lay a solid foundation that our organizations could build upon. One of my early interactions with Sara Oettinger of Imperial Supplies occurred in 2011 when she attended an event held in this very facility. The event was an opportunity for our students to connect with our alumni, and Sara offered insight about simple mistakes candidates make in the job search. She immediately offered her support and advice as an alumna to assist our students. Over the next 9 years, the support, outreach and recruitment efforts by Imperial Supplies has grown. Their team members have served as Mock Interview Day volunteers, participated in classroom panel discussions, made guest lecturer presentations, offered insight as a featured program speaker and served on our alumni advisory board. The organization has recruited each semester at our job & internship fairs and has attended countless events like this event today.

More recently, I remember having in-depth discussions with Sara about internships. She noted that Imperial was working on how to offer these opportunities for students. In 2018, Sara led those efforts to launch a reputable internship program that spans across a variety of business units including marketing, supply chain, pricing, data analytics, eCommerce and HR. To date, 13 UW-Green Bay students have served as interns with Imperial Supplies.

With headquarters in Green Bay since 1958 and only five miles from campus, local company representatives take pride in providing both time and financial support to UW-Green Bay. Imperial Supplies is an office sponsor for Career Services and a sponsor of Green Bay athletics. Finally, the organization has hosted students for job shadows, as well as welcomed students, faculty & staff onsite for informational corporate tours. Nearly 10% of all team members at Imperial's corporate office in Green Bay are alumni of UW-Green Bay.

Career Services and UW-Green Bay both are fortunate to have a partnership with Imperial Supplies. We look forward to many more engaging years in the future. Thank you to all the representatives here today and to those who could not join us that have been instrumental in building and maintaining this partnership with Imperial Supplies, resulting in their recognition as our Recruitment Partner of the Year for 2019.